

BID ITEM WORKBOOK
COSTARS-14 REBID RECREATIONAL AND FITNESS EQUIPMENT
BIDDER DATA

BIDDER/CONTRACTOR'S LEGAL NAME:	James D. Boyce Associates, Inc.
D/B/A NAME, IF APPLICABLE:	Boyce Associates
BIDDER ADDRESS:	P.O. Box 885 Trexlerstown, PA 18087
FEDERAL ID NUMBER:	23-189-3669
Primary POC regarding IFB/Contract:	Bill Boyce
Secondary POC regarding IFB/Contract:	Liz Gunshore
PHONE NUMBER:	610-289-4800 (1-800-441-9400)
FAX NUMBER:	610-289-4803
EMAIL ADDRESS:	bill@boyce4playgrounds.com
COMPANIES GENERAL WEBSITE ADDRESS:	www.boyce4playgrounds.com

SEND PURCHASE ORDER(S) TO NAME:	James D. Boyce Associates, Inc.
D/B/A NAME, IF APPLICABLE:	Boyce Associates
ADDRESS:	P.O. Box 885 Trexlerstown, PA 18087
FEDERAL ID NUMBER:	23-189-3669
POC regarding PURCHASE ORDER(S):	Bill Boyce
PHONE NUMBER:	610-289-4800 (1-800-441-9400)
FAX NUMBER:	610-289-4803
EMAIL ADDRESS:	bill@boyce4playgrounds.com

SEND PAYMENT(S) TO NAME:	James D. Boyce Associates, Inc.
D/B/A NAME, IF APPLICABLE:	Boyce Associates
ADDRESS:	P.O. Box 885 Trexlerstown, PA 18087
FEDERAL ID NUMBER:	23-189-3669
POC regarding PAYMENT(S):	Bill Boyce
PHONE NUMBER:	610-289-4800 (1-800-441-9400)
FAX NUMBER:	610-289-4803
EMAIL ADDRESS:	bill@boyce4playgrounds.com

<i>The bidder shall answer the following questions.</i>			
QUESTION	YES	NO	COMMENTS
1) Does the Bidder-Contractor have any minimum order requirements? If yes, please explain.	X		Minimum \$1000.00 order
2) In accordance with Section 14 of the <i>Standard Terms and Conditions</i> , the Contractor shall deliver all item(s) F.O.B. Destination. Is the Bidder-Contractor quoting shipping costs as a separate line item? If no, is the Bidder-Contractor including shipping costs in its pricing?	X		Shipping costs are listed as a percentage of product list prices
3) Does the Bidder-Contractor offer any pricing incentive(s) such as for Internet ordering? If yes, please explain.		X	
4) Does the Bidder-Contractor offer any prompt payment discount(s)? If yes, please explain.		X	
5) Does the Bidder-Contractor charge any fee(s) to the Purchaser for payment(s) made by credit card? If yes, please explain.		X	Boyce Associates does not accept credit card payments
6) Does the Bidder-Contractor charge any late fee(s) to the Purchaser for payment not made in accordance with Section 11 of the <i>Standard Terms and Conditions</i> ? If yes, please explain.		X	
7) After notification of contract award, is the Bidder-Contractor willing to further negotiate pricing with COSTARS members?	X		
8) Does the Bidder-Contractor offer lease and installment purchases? If yes, does the Bidder accept DGS Leasing and Installment Purchase Terms and Conditions? If no, please include the Bidder's standard leasing or installment purchase terms and conditions with bid package.		X	
9) If the Bidder is a manufacturer bidding directly, does the Bidder wish to offer contract items via its dealer network? If yes, please attach (as an extra tab(s) to the workbook) a list of authorized dealers including supplier information and stating any dealer's territory breakdown (such as counties, municipalities, or regions). Also, indicate on the Bidder-Contractor Data Sheet a representative for Purchasers to contact regarding POs and payment.		X	
10) Is the Bidder-Contractor going to provide a dedicated COSTARS website for Purchasers (see Section 9 of the <i>Standard Terms and Conditions</i>)? If yes, how much time after notification of contract award will the Bidder-Contractor need to have the website up and running?		X	

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SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: James D. Boyce Associates, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions.

SERVICE AREA

Statewide

OR

- 1 Adams
- 2 Allegheny
- 3 Armstrong
- 4 Beaver
- 5 Bedford
- 6 Berks
- 7 Blair
- 8 Bradford
- 9 Bucks
- 10 Butler
- 11 Cambria
- 12 Cameron
- 13 Carbon
- 14 Centre
- 15 Chester
- 16 Clarion
- 17 Clearfield
- 18 Clinton
- 19 Columbia
- 20 Crawford
- 21 Cumberland
- 22 Dauphin
- 23 Delaware

- 24 Elk
- 25 Erie
- 26 Fayette
- 27 Forest
- 28 Franklin
- 29 Fulton
- 30 Greene
- 31 Huntingdon
- 32 Indiana
- 33 Jefferson
- 34 Juniata
- 35 Lackawanna
- 36 Lancaster
- 37 Lawrence
- 38 Lebanon
- 39 Lehigh
- 40 Luzerne
- 41 Lycoming
- 42 McKean
- 43 Mercer
- 44 Mifflin
- 45 Monroe
- 46 Montgomery

- 47 Montour
- 48 Northampton
- 49 Northumberland
- 50 Perry
- 51 Philadelphia
- 52 Pike
- 53 Potter
- 54 Schuylkill
- 55 Snyder
- 56 Somerset
- 57 Sullivan
- 58 Susquehanna
- 59 Tioga
- 60 Union
- 61 Venango
- 62 Warren
- 63 Washington
- 64 Wayne
- 65 Westmoreland
- 66 Wyoming
- 67 York

BID ITEM WORKBOOK
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PRODUCT CATEGORY/MANUFACTURER LIST

BIDDERS/CONTRACTOR'S LEGAL NAME: James D. Boyce Associates, Inc.

The bidder must identify the product category(ies) and manufacturer lines for the items that the bidder is offering.

	PRODUCT CATEGORY <i>(Identify all that are applicable with a checkmark.)</i>	MANUFACTURERS <i>(State all that are applicable. If too many to list, so state.)</i>
<input type="checkbox"/>	Playground Equipment	
<input checked="" type="checkbox"/>	Safety Surfacing Material	Zeager Bros., Inc.
<input type="checkbox"/>	Skateboard Park Components	
<input type="checkbox"/>	Bleacher Seating	
<input checked="" type="checkbox"/>	Site Amenities	Wabash Valley Manufacturing, Inc., Urbanscape
<input type="checkbox"/>	Shelters	
<input type="checkbox"/>	In-Line Hockey Rinks	
<input type="checkbox"/>	Lights	
<input type="checkbox"/>	Sports Field Turf	
<input type="checkbox"/>	Sports and Fitness Equipment	
<input type="checkbox"/>	Water Play	
<input type="checkbox"/>	Storage Sheds and Containers	

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 ANCILLARY SERVICES**

BIDDERS/CONTRACTOR'S LEGAL NAME: James D. Boyce Associates, Inc.

The Bidder may choose to offer ancillary services in conjunction with the products it provides to the Purchaser. The Bidder may submit the list of ancillary services and prices it proposes to offer. If it is not possible to submit pricing, as may be the case with certain installation services, the Bidder shall simply note that it is offering the service and that the actual price will be negotiated between it and the COSTARS participant and annotated on the purchase order at time of order.

	ANCILLARY SERVICES <i>(Identify all that are applicable with a checkmark.)</i>	PRICING <i>(If applicable. Please attach additional excel worksheets with detailed pricing if necessary.)</i>
<input checked="" type="checkbox"/>	Customization	Customization available per negotiated pricing
<input checked="" type="checkbox"/>	Extended Warranty	Extended Warranty available per negotiated pricing
<input type="checkbox"/>	Post Warranty Support and Maintenance Service	Installation available per negotiated pricing
<input type="checkbox"/>	Training	
<input checked="" type="checkbox"/>	Special Delivery	Truck Offloading and Inside delivery available per negotiated pricing
<input checked="" type="checkbox"/>	Installation	Installation available for negotiated price
<input type="checkbox"/>	Other	

